



ACWA Power – 3Q & 9M21 Financial Results and Business Update Presentation

10 November 2021



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We are on track to deliver on our commitments

Investment story

Key (recent) developments

1



Market: Leader in high growth attractive markets

- Sudair PV (1500MW) financial close (PIF pipeline)
- DEWA V Phase A (300MW) ICOD
- Jazan financial close and Group A asset transfer (in October)
- Egypt 1100MW Wind approval to sign a PPA

2



ESG: Energy transition enabler with a strong ESG framework

- Restricting useful lives of two oil-fired assets to respective terms of PPAs
- Agreement to sell shareholding in Shuqaiq IWPP

3



De-risked Business Model & Strategy: Contracted, diversified, resilient and visible cash flows

- 82%¹ of the portfolio younger than 5 years
- 100%² contracted, >75%³ in investment grade jurisdictions, >90% USD-indexed/pegged, 100%^{4,5} mitigated against fuel supply risk (conventional)

4



NOMAC: Accretive operational platform

- Growth in NOMAC's contribution on account of growing operational portfolio and increasing profitability

5



Financials: Superior returns across the lifecycle

- SAR 1.7B operating profit⁶, flat v year ago
- SAR 1.0B comparable adjusted net profit⁷, +4.8%
- Re-affirming FY2021 adjusted net profit (ANP) guidance of flat v (ANP of) year ago
- Jazan on track to deliver expected (significant) contribution in results from 2022⁸ on

Key business developments in the third quarter of 2021

- ✓ Platform of **65 assets** across 13 countries, at total estimated project cost of **SAR 252 (\$67) billion**
 - 39 in operation, SAR 100.3 (\$26.7) billion
 - 13 under construction, SAR 59.1 (\$15.7) billion
 - 13 in advanced development, SAR 92.4 (\$24.6) billion
-

- ✓ 1500 MW **Sudair PV IPP in KSA** achieved **financial close on 29 July 2021**. The project is now **under-construction**.
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- ✓ **DEWA V Phase A** achieves **ICOD (300 MW capacity online** out of 900 MW total capacity) **as of 24 July 2021** → full commercial production capabilities **in under 12 months**.
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- ✓ **Jazan IGCC's \$12 billion** asset acquisition and project financing agreements signed on 27 September 2021.
 - ACWA Power holds 25% equity stake (21.25% economic interest)¹
 - Expected to be a significant contributor in the Group's financial results in 2022.
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- ✓ A **sale and purchase agreement** signed on **7 September 2021** for the **sale of one oil-fired asset in Saudi Arabia**, exemplifying our commitment **to net zero target 2050**.

¹ The Group has an effective interest of 21.25% in the returns of JIGPC.

Key reporting metrics and IR tools

Financial Metrics	Description	
Operating income before impairment loss and other expenses	<ul style="list-style-type: none"> Consolidated Operating income before impairment loss and other expenses which also includes share in net results of equity accounted investees 	<ul style="list-style-type: none"> Quarterly
Adjusted profit / (loss) attributable to equity holders of the parent	<ul style="list-style-type: none"> Adjusted profit / (loss) attributable to equity holders of the parent represent profit / (loss) after adjusting for non-routine & non-operational items 	
Parent Operating Cash Flow (POCF)	<ul style="list-style-type: none"> Distributions received from subsidiaries and associates/JVs, after non-recourse debt service, plus other cash inflows at parent level and cash generated by sell-downs or disposals of the Group's investments, less parent-level expenses (e.g. G&A costs, taxes). 	
Total parent net leverage	<ul style="list-style-type: none"> Parent level net leverage consists of borrowings with recourse to the parent, plus off-balance sheet guarantees in relation to Equity Bridge Loans (EBLs) and Equity LCs in addition to the equity-related guarantees on behalf of its JVs and subsidiaries, net of cash on hand 	<ul style="list-style-type: none"> Semi-annual
Parent net leverage ratio	<ul style="list-style-type: none"> Parent-level leverage ratio represents net leverage as a percentage of net tangible equity attributable to owners of the Company 	
Operational and Other Metrics	Description	
Plant availability, LTI(C)R, ESG	<ul style="list-style-type: none"> Availability (%): Capacity available to the Offtaker LTIR (Lost Time Incident Rate-%): # of incidents causing lost time in past 12 months ESG: % of renewable/low-carbon capacity; CO2 emissions; CSR 	<ul style="list-style-type: none"> Semi-annual

Reporting tools and platforms

- Quarterly (1Q and 3Q): Interim Performance Report (Condensed); Business Update Presentation → On company's IR website
- Semi-annually (1H and FY): Performance Report (Comprehensive); Earnings Call and Webcast. All materials available → On company's IR website

Key factors affecting the financial results of the third quarter of 2021 in comparison to the same period in 2020

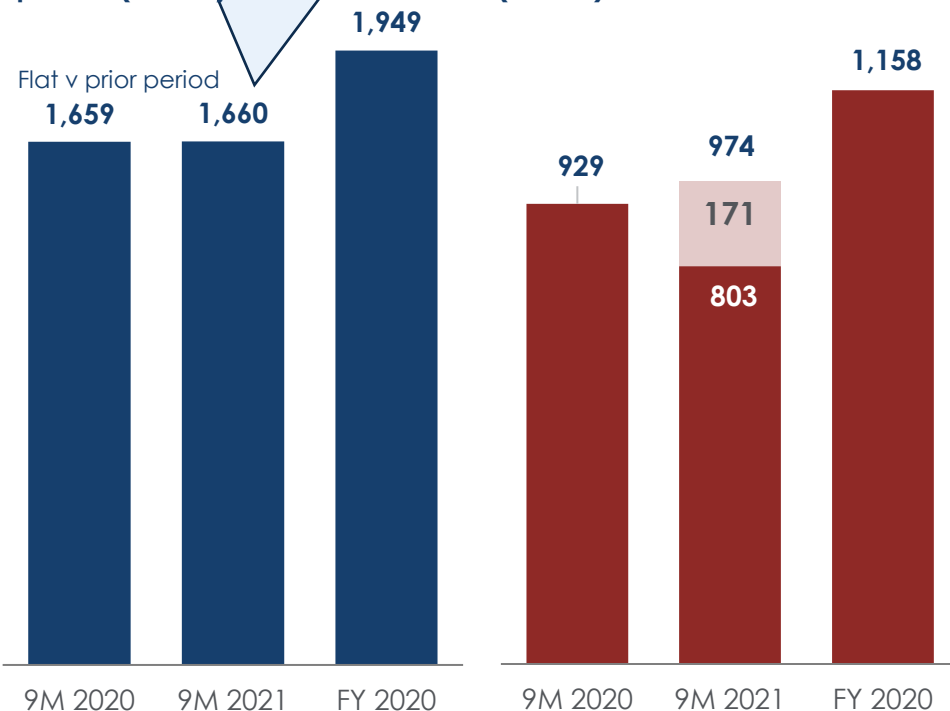
- **IPO employee incentive plan** comprising shares and cash benefits was granted on 28 September 2021, recognizing in 3Q21 a total expense of SAR 280.0 million (SAR 231.7 corresponding to 4,137,552 shares at IPO price of SAR 56 per share and SAR 48.3 million on account of equity-settled and cash-settled share-based payments, respectively).
- **Accelerated depreciation** for two oil-fired assets following the decision to restrict the useful lives to the terms of their remaining PPAs **effective 1 January 2021**. Impact on 3Q21 / 9M21 results was SAR 50 / 149 million, respectively).
- **Impairment loss** in relation to the sale of its **32% effective shareholding** in the Shuqaiq IWPP ("SQWEC") on account of the estimated lower recoverable value. Impact on 3Q21 was SAR 29 million. The sale includes the sale of **32% interest in the O&M contract** of NOMAC.
- Start of **operation (Hassyan 2nd unit)** and completion of **1,500 MW Sudair PV IPP financial close**

Key financial metrics for the nine months ended 30 September 2021

- Shift of financial close of some projects to 4th quarter resulted in lower development and construction management fees, impacting operating income unfavorably in the 3rd quarter
- Stripped off the impact of accelerated depreciation (SAR 150M), Operating Income would be SAR 1,810M for the current period (9M21), 9% higher

Operating income before impairment loss and other expenses (SAR M)⁽¹⁾

Adjusted profit / (loss) attributable to equity holders of the parent (SAR M)⁽²⁾



Operating income (9M21)

- Higher operating income from O&M business driven by full year of operations, such as Al Dur, and start of operations, such as Hassyan; and development and construction management fees following the financial close of projects, such as Sudair, Sirdarya and Redstone.
- Offset by recognition of employee long-term incentive plan (LTIP) expense and lower share in net results of equity accounted investees, net of tax mainly because of accelerated depreciation on two oil fired assets (RABEC and SQWEC).

Adjusted profit (9M21)

- SAR 171M expense in 9M21 did not exist in the comparable period last year. Hence, comparable adjusted profit for the period was SAR 974M.
- See next slide for the adjustments

Recurring transactions that did not occur before 2021

SAR M	3Q21	9M21
Accelerated depreciation	49.6	148.7
Discounting impact on loan from shareholder subsidiary	7.5	21.9
Total	57.1	170.7

Source: Company information. Notes: (1) Includes share in net results of equity accounted investees, net of tax. (2) Please refer to the Slide: Adjustments to ACWA Power's Profit / (Loss) attributable to equity holders of the parent

Adjustments to ACWA Power's Profit / (Loss) attributable to equity holders of the parent

SAR million

	9M 2020	9M 2021	Change	
Profit / (Loss) attributable to equity holders of the parent	850	420	-50.6%	
Impairments in relation to subsidiaries and equity accounted investees	-	58		<ul style="list-style-type: none"> • Barka: Contract expiry, SAR 60M • Shuqaiq (SQWEC): Impairment loss on sale of shareholding, SAR 29M • Shuaibah (SWEC): Reversal of impairment charge, SAR -30M
Provision for zakat and tax on prior year assessments	52	11		
Non-routine CSR contribution (Covid-19-related contribution in 2020)	39	-		
Provision for long-term incentive plan (LTIP) (LTIP belonging to 2020 was booked in 2021)	(22)	29		
IPO incentive plan grants expense	-	280		<ul style="list-style-type: none"> • IPO employee incentive plan comprising shares and cash benefits granted on 28 September 2021
Others	10	5		
Total adjustments and normalizations	79	383		
Adjusted Profit / (Loss) attributable to equity holders of the parent	929	803		
Accelerated depreciation on two oil-fired assets	-	149		<ul style="list-style-type: none"> • Accelerated depreciation for two oil-fired assets following the decision to restrict the useful lives to the terms of their remaining PPAs effective 1 January 2021.
Discounting impact on loan from shareholder subsidiary	-	22		
Comparable adjusted Profit / (Loss) attributable to equity holders of the parent	929	974	+4.8%	

Key developments in the 4th quarter

- **Jazan** equity injection completed by utilizing Sukuk proceeds following successful launch of SAR 2.8 billion Islamic bond in June 2021.
- **Jazan** achieved **financial close on 18 October 2021** and **Phase 1 asset transfer completed on 27 October 2021** and is expected to **contribute into Group's operating income** in Nov. and Dec. 2021.
- **Red Sea financial close** is expected in **December** and is expected to **generate development revenue** before the end of year.
- Management expects **FY21 adjusted profit to be par with 2020**, in line with earlier guidance.

ACWA POWER
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